

**Lakehurst West Homeowners Assoc Inc.**  
**Income Statement**  
**Five Year Comparison**

	<b>1 Year Ended December 31, 2021</b>	<b>1 Year Ended December 31, 2020</b>	<b>1 Year Ended December 31, 2019</b>	<b>1 Year Ended December 31, 2018</b>	<b>1 Year Ended December 31, 2017</b>
<b>Sales</b>					
Membership Income	\$ 3,062.00	\$ 2,925.00	\$ 4,300.00	\$ 2,640.00	\$ 0.00
Donations	0.00	0.00	15.00	0.00	0.00
Less Returns and Allowances	<u>498.00</u>	<u>490.00</u>	<u>495.47</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Sales</b>	<u>3,560.00</u>	<u>3,415.00</u>	<u>4,810.47</u>	<u>2,640.00</u>	<u>0.00</u>
<b>Cost of Goods Sold</b>					
Easter Event	0.00	0.00	0.00	100.00	0.00
Meeting Fees	156.00	79.00	78.00	22.00	0.00
Flyers Expense	1,061.79	440.00	1,277.92	653.34	0.00
Junk Day	875.00	0.00	0.00	0.00	0.00
Website	479.20	209.00	252.83	203.88	0.00
Meetings Food	200.39	0.00	309.90	0.00	0.00
Concert	1,609.00	1,681.14	1,208.16	650.00	0.00
Parade	0.00	0.00	0.00	399.00	0.00
Piinic	0.00	0.00	0.00	163.90	0.00
Santa	<u>100.00</u>	<u>78.00</u>	<u>100.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Cost of Goods Sold</b>	<u>4,481.38</u>	<u>2,487.14</u>	<u>3,226.81</u>	<u>2,192.12</u>	<u>0.00</u>
<b>Gross Profit</b>	<u>(921.38)</u>	<u>927.86</u>	<u>1,583.66</u>	<u>447.88</u>	<u>0.00</u>
<b>Operating Expenses</b>					
Supplies & Equipment	63.89	0.00	0.00	0.00	0.00
PO Box Fee	148.00	114.00	100.00	88.00	0.00
Telephone	0.00	0.00	0.00	109.70	0.00
Insurance	0.00	0.00	0.00	550.00	0.00
Permit & Licenses	10.00	10.00	10.00	10.00	0.00
Bank & Credit Card Charges	44.00	38.00	55.00	4.00	0.00
Donations	<u>0.00</u>	<u>30.00</u>	<u>40.00</u>	<u>140.00</u>	<u>0.00</u>
<b>Total Operating Expenses</b>	<u>265.89</u>	<u>192.00</u>	<u>205.00</u>	<u>901.70</u>	<u>0.00</u>
<b>Operating Income (Loss)</b>	<u>(1,187.27)</u>	<u>735.86</u>	<u>1,378.66</u>	<u>(453.82)</u>	<u>0.00</u>
<b>Other Income (Expenses)</b>					
Interest Income	<u>0.12</u>	<u>0.19</u>	<u>1.34</u>	<u>1.05</u>	<u>0.00</u>
<b>Total Other Income (Expenses)</b>	<u>0.12</u>	<u>0.19</u>	<u>1.34</u>	<u>1.05</u>	<u>0.00</u>

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<b>Net Income (Loss) Before Taxes</b>	<u>(1,187.15)</u>	<u>736.05</u>	<u>1,380.00</u>	<u>(452.77)</u>	<u>0.00</u>
<b>Net Income (Loss)</b>	<u>\$ (1,187.15)</u>	<u>\$ 736.05</u>	<u>\$ 1,380.00</u>	<u>\$ (452.77)</u>	<u>\$ 0.00</u>